

**Lance J.M. Steinhart, P.C.**

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2004 JUN 21 AM 10:49

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June 16, 2004

VIA OVERNIGHT MAIL

**Attn: Betty Bailey**

Tennessee Regulatory Authority  
460 James Robertson Parkway  
Second Floor  
Nashville, TN 32743-0505

Re: BCN Telecom, Inc. f/k/a NUI Telecom, Inc.  
Docket No 04-00116

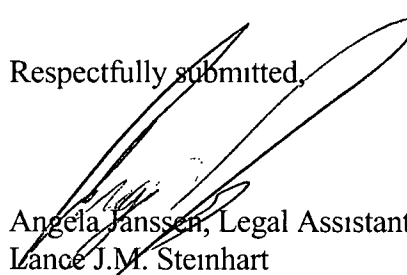
Dear Ms. Bailey:

Pursuant to staff request, attached please find an original and three (3) copies of the Customer Notification Letter for Tennessee.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me.

Respectfully submitted,

  
Angela Janssen, Legal Assistant to  
Lance J.M. Steinhart  
Attorney for BCN Telecom, Inc.  
f/k/a NUI Telecom, Inc.

Enclosures

cc: Richard Nacchio

Customer Notification Letter  
Draft

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T.R.A. DOCKET ROOM

Dated:

Customer Name  
Address

Dear Customer

NUI Telecom has recently been purchased from NUI Corporation in a management buyout transaction that became effective December 15, 2003. As the original founder of NUI Telecom, I, along with my investor group, including key management personnel, purchased 100 percent of the stock of the company and executed a seamless transaction. I am writing to notify you, as one of our 71 customers in Tennessee, that the impact of the buyout is minimal as our management team and strategic direction remain the same. We are changing only our name and our status from public company to private.

Our new name is BCN Telecom, and I would like to take this opportunity to restate our commitment to our customers to deliver excellent communications services. We are enthusiastic about the opportunity we now have to build on our solid ten-year history and to continue on as a single source, full service telecommunications company. Our business model is well-recognized and well-received in the industry; and our products, pricing, and personnel are second to none. The company is backed by strong investors and we are focused solely on telecommunications in the commercial account space.

Please look for a new design on your bills and other messages from us with the new company name, BCN Telecom, and logo. Aside from this name change, everything else continues on as before, including our commitment to you as a valued customer.

We thank you for your past support as we look forward to serving you in the future.

My best regards,

Richard M. Boudria  
President & CEO

**Secretary of State**  
**Division of Business Services**  
312 Eighth Avenue North  
6th Floor, William R. Snodgrass Tower  
Nashville, Tennessee 37243

DATE: 03/24/04  
REQUEST NUMBER: 5077-1464  
TELEPHONE CONTACT: (615) 741-2286  
FILE DATE/TIME: 03/22/04 1020  
EFFECTIVE DATE/TIME: 03/22/04 1630  
CONTROL NUMBER: 0417797

TO:  
LANCE JM STEINHART PC  
1720 WINDWARD  
CONCOURSE/SUITE 250  
ALPHARETTA, GA 30005

RE:  
BCN TELECOM, INC.  
APPLICATION FOR AMENDED CERTIFICATE OF  
AUTHORITY - FOR PROFIT

THIS WILL ACKNOWLEDGE THE FILING OF THE ATTACHED DOCUMENT WITH AN  
EFFECTIVE DATE AS INDICATED ABOVE.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR  
FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR AMENDED CERTIFICATE OF  
AUTHORITY - FOR PROFIT

ON DATE: 03/23/04

FROM:  
NUI TELECOM, INC.  
550 ROUTE 202-  
206  
BEDMINSTER, NJ 07921-0000

RECEIVED: FEES \$20.00 \$0.00  
TOTAL PAYMENT RECEIVED: \$20.00

RECEIPT NUMBER: 00003462636  
ACCOUNT NUMBER: 00448177

*Riley C. Darnell*

RILEY C. DARNELL  
SECRETARY OF STATE

